THE RHODE ISLAND CONVENTION CENTER AUTHORITY FINANCE COMMITTEE MEETING September 27, 2022

A meeting of the Finance Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on September 27, 2022. The meeting was held in Convention Center Boardroom, Third Floor, Rhode Island Convention Center, pursuant to notice, at the Rhode Island Convention Center, One Sabin Street, Providence, RI 02903 and the Dunkin' Donuts Center, One LaSalle Square, Providence, Rhode Island.

Board members participating were, Peter Mancini, Jeff Hirsh and Patrick Butler.

Also in attendance were Dan McConaghy, Dana Peltier and Melissa Lasko O'Connor, RI Convention Center Authority; Dan Schwartz and Christine Antonio, Vets; Larry Lepore, Rhode Island Convention Center and Dunkin' Donuts Center; Michael Crawley, Citrin Cooperman; Ronald Nossek, CLA and Eileen Smith, Recording Secretary.

Mr. Hirsh called the meeting to order at 10:30 AM. Mr. Hirsh asked for a motion to approve the minutes of the June meeting. Upon a motion duly made by Mr. Butler and seconded by Mr. Mancini it was unanimously

<u>VOTED:</u> to approve the minutes of the June meeting as presented in the Finance Committee package.

Mr. Hirsh reported that the FY 2022 Audit has been completed and Mr. Crawley and Mr. Nossek would update the Committee on the results. Mr. Crawley thanked the accounting staff for their efforts in preparing the FY 22 Audit. Mr. Nossek reported that this was an intense audit due to a new GASB standard. Mr. Nossek stated that this was a heavy lift to adopt this new standard into the audit. Mr. Crawley noted that the GASB standard concerns leases and RICCA has several that had to be included in the audit. Mr. Nossek thanked Mr. Crawley for his assistance in completing the audit in a timely manner. Mr. Crawley stated that the State has approved our report. Mr. Nossek stated that CLA has issued an unmodified or clean opinion. Mr. Nossek noted that this year's audit is a single year presentation because of the new GASB standards but a comparison report will resume next year. Mr. Lepore noting that we have had issues in the past asked where we stand on record retention. Mr. Crawley stated that we are working with the State to determine what records can be destroyed. Mr. Hirsh thanked the auditing team and noted that they have successfully worked through many difficulties. Mr. Hirsh asked for a motion to recommend acceptance of the FY 22 Audit to the full Board. Upon a motion duly made by Mr. Mancini and seconded by Mr. Butler it was unanimously

<u>VOTED:</u> to recommend to the full Board acceptance of the FY 2022 Audit.

Mr. Butler questioned where we are with the employer retention issue with ASM. Mr. McConaghy stated that we have been working with Bob Cappalli and ASM to determine the correct numbers. He also mentioned that Mike Crawley has been critical in supporting the entire effort to finalize the submission. Mr. McConaghy said that it these anticipated monies will assist in resolving the outstanding balances between the Authority and ASM.

Mr. McConaghy told the commissioners that the budget numbers used for these statements have not been revised but will be addressed in the coming months once the Board approves the revised FY23 budget in late October.

Mr. Schwartz presented the financial statements for the VETS. (attached) He reported that the theater was closed for the summer months for the seat replacement. Mr. Schwartz noted that he had received a letter of completion for the new seats and the theater looks great. He stated that the number of seats has increased.

Mr. Lepore reported on the complex's financial statements. (attached) Discussion ensued regarding our new association with Amica. Mr. Butler asked where the Amica money would appear on the financial statements. Mr. Crawley stated that an AMP Naming Rights line could be added to the financial statements. Mr. Lepore said that the staff is planning the 50th anniversary of the arena for the Spring of 2023.

Clifford Street Garage continues to perform better than budget. Mr. Lepore noted that there is a some interest from new buildings coming on-line at the garage. Mr. Lepore reminded the Committee that the profit from Clifford Street goes to the State for Debt Service.

Mr. McConaghy stated that the budgets for all facilities will be adjusted. Discussion ensued regarding the spending of the ARPA money. He continued that the Friars locker room looks great. He also noted that the Authority is seeing fewer bidders responding to recent RFP's.

Mr. Crawley addressed the Committee and presented the financial outlook. He reviewed the Statement of Net Position, Advanced Deposit Funding, Accounts Payable and Accounts Receivable.

Mr. Hirsh noting that Navigant was interested in the naming rights suggested that it might be the right time to investigate our banking agreements.

Mr. Hirsh inquired if there has been any word on when Hasbro will be back. Mr. Lepore said that some have returned but there has been some resistance to returning to the office setting.

Mr. McConaghy referenced the EM28 Providence L.C. Amendment Summary included in today's package. He stated that EM28 is the new residential facility west of the Clifford Street Garage. He said that they have asked for an amendment to the original agreement. Mr. McConaghy explained the amendment and asked for the committee to recommend approval to the Board at the next Board meeting. Upon a motion duly made by Mr. Butler and seconded by Mr. Mancini it was unanimously

<u>VOTED:</u> to recommend approval of the Amendment to EM28 Providence L.C. Agreement.

Mr. McConaghy reported that the Marketing Agreement with the PWCVB has been amended. The agreement has been combined with ASM and RICCA for a more cohesive plan. Mr. McConaghy asked for a recommendation from the Finance Committee to present the agreement to the Board. Upon a motion duly made by Mr. Butler and seconded by Mr. Hirsh it was unanimously

<u>VOTED:</u> to recommend approval of the Combined Marketing Agreement.

Mr. Hirsh asked if there was any further business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Mr. Butler and seconded by Mr. Hirsh it was unanimously

VOTED: to adjourn at 11:40 AM